TALK TITLE



COMPLIANT AND AMPLIFIED MESSAGING STRATEGIES FOR THE HEALTH AND WELLNESS SECTOR.

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Talk Overview

Compliant and Amplified Messaging Strategies

Sharing a strategic approach with straightforward and applicable tips to amplify presence while not being penalized or flagged.

Vetted concepts and directions for standing out with stability, security and greater visibility online in order to differentiate in the sea of false claims, false experts and false products in the health and wellness sphere.

Securing and strategizing the messaging foundation of your health and wellness brand, product or authority in the field, may allow for greater steps to be made at a faster pace to reach more people. When a sound blueprint is created with an array of modern considerations, it can help to amplify awareness and reduce the risk to your business, your investors, your products and yourselves. By looking past the noise online that is filled with hearsay, assumptions, half truths and expired truths, while following objectively true, compliant and compounding methods, the results may stand stronger and reach wider.

Looking into a series of factors that range from the subjective to the objective messaging statements as well as the consideration of intention vs perception when it comes to how your desired audience is perceiving what you are sharing can help you hone the message.

In the clarity, stability, security and transparency of your messaging foundation, it is possible to reduce the risk for investors and being flagged by algorithms and social media sites. At the same time, these methods can amplify your message while protecting your vision.

When you preserve, protect and defend the messaging and optics of your health and wellness brand with the pillars of clarity, liability, security and stability; your messaging, mission and business has a better chance to stand out in a time when so many are sounding like and looking like each other.

This talk's touch points run across an array of compliant, amplifying and strategic tactics including core messaging, content, media communication, crisis management, penalizations, subjective tones and personalization aspects that are often skipped over.

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Takeaways and Touchpoints

Compliant and Amplified Messaging Strategies

- Differentiating the objective from the subjective in your message and how it can promote and lift you.
- Considering Intention vs the perception in the message for audience and algorithm optimization
- Applying authenticity and authority tactics as more than just buzz words while avoiding claims and liability flags.
- Vetting and verifying who and what you listen to for your messaging. (Many marketers are using illegal tactics.)
- Creating educating, engaging, transparent and accountable messaging for web, content and marketing.
- Protecting yourself, your story, your products and content with on and offline compliance measures.
- Organizing the endurance of your brand, its messaging and its continuity for larger audiences, investors and white labels
- Messaging adjustments to meet your standards and not false standards that can flag, penalize and get you reported.
- Telling your story and not a story or another story that's already been told. Staying away from duplicate messaging.
- Recognizing the hearsay, half truth, expired truth and staying secure and stable online with preventative maintanence.

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Speaker and Presenter Bio

Compliant and Amplified Messaging Strategies

Loren Weisman is a Brand Communications and Optics Strategist specializing in helping businesses and individuals build authentic and authoritative brands. He focuses on aligning messaging, optics, and communication to ensure clients stand out in competitive markets.

Weisman works with established experts or those with strong knowledge and experience who lack a clear brand presence. His approach emphasizes transparency and truth, aiming to amplify genuine expertise over hype.

He provides strategies that unify content, messaging, and perception to create a cohesive and impactful presence. His methods help clients communicate authentically, fostering trust and credibility.

Weisman's background includes work as a drummer and producer on over 700 albums, TV production credits for major networks, and consulting roles across various industries.

He has authored books on the music business and transitioned into strategy by combining production insights with psychological elements.

Through his guidance, clients can craft clear, transparent foundations for their brands that highlight their authority and expertise effectively.

As a speaker, Weisman delivers down to earth talks, educational and applicable presentations as well as informative, up to date and humorous lectures. Every talk is specifically tailored to the level of understanding of an audience along with the size of the audience ranging from small board rooms to full capacity convention centers.

The aim is to always create and execute an engaging, educating and beneficial experience each audience in a personalized fashion.

The concepts, tactics, strategies and stories surrounding messaging and optics are always delivered in conversational style that is adjusted to the exact audience, their level of learning, understanding and experience.

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